Company Tracking Number: P1077411NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1077411NW

### Filing at a Glance

Company: Great American Life Insurance Company

Product Name: Annuity Individual Fixed SERFF Tr Num: GRAX- State: Arkansas

G126992548

TOI: A07I Individual Annuities - Special SERFF Status: Closed-Filed-State Tr Num: 47740

Closed

Sub-TOI: A07I.001 Equity Indexed Co Tr Num: P1077411NW State Status: Approved-Closed

Reviewer(s): Linda Bird

Author: SPI Disposition Date: 01/21/2011

Great American Financial Res

Date Submitted: 01/19/2011 Disposition Status: Filed-Closed

Implementation Date:

Implementation Date Requested:

State Filing Description:

Filing Type: Form

### **General Information**

Project Name: Annuity Individual Fixed Status of Filing in Domicile: Pending

Project Number: P1077411NW Date Approved in Domicile: Requested Filing Mode: Review & Approval Domicile Status Comments:

Explanation for Combination/Other:

Market Type:

Submission Type: New Submission Overall Rate Impact:

Filing Status Changed: 01/21/2011

State Status Changed: 01/21/2011 Deemer Date:

Created By: SPI GreatAmericanFinancialRes

Submitted By: SPI GreatAmericanFinancialRes

Corresponding Filing Tracking Number:

Filing Description:

Enclosed for your review and approval are revised specification pages for contract form number P1077409NW, which was approved for use in your state on 01/06/10, under file number 44416. These insert pages have not been previously submitted to your Department for preliminary review. This submission does not contain any provisions, conditions, or concepts that are uncommon, unusual or possibly controversial from the standpoint of normal company or industry standards.

The following changes have been made to the specification pages of the annuity contract referenced above:

- 1. Removed current S&P disclosure and company contact information from page 3.
- 2. Changed form number on page 3 to P1077411NW.

Company Tracking Number: P1077411NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1077411NW

3. Created page 3-1 with new S&P disclosure and company contact information.

Please accept this letter as certification that no other changes have been made to the form.

### **Company and Contact**

### **Filing Contact Information**

Juli Fleming, Compliance Filing Specialist jfleming@gafri.com

P. O. Box 5420 513-412-0018 [Phone] 10018 [Ext]

Cincinnati, OH 45201-5420 513-361-5967 [FAX]

**Filing Company Information** 

Great American Life Insurance Company CoCode: 63312 State of Domicile: Ohio

P. O. Box 5420 Group Code: 84 Company Type:
Cincinnati, OH 45201-5420 Group Name: Great American State ID Number:

Cincinnati, OH 45201-5420 Group Name: Great American State ID N Financial Resources, Inc.

(800) 854-3649 ext. [Phone] FEIN Number: 13-1935920

-----

## **Filing Fees**

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? Yes

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Great American Life Insurance Company \$50.00 01/19/2011 43894075

 SERFF Tracking Number:
 GRAX-G126992548
 State:
 Arkansas

 Filing Company:
 Great American Life Insurance Company
 State Tracking Number:
 47740

Company Tracking Number: P1077411NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1077411NW

# **Correspondence Summary**

### **Dispositions**

Status	Created By	Created On	Date Submitted
Filed-Closed	Linda Bird	01/21/2011	01/21/2011

Company Tracking Number: P1077411NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1077411NW

## **Disposition**

Disposition Date: 01/21/2011

Implementation Date: Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: P1077411NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1077411NW

**Schedule** Schedule Item Schedule Item Status Public Access Flesch Certification **Supporting Document** No **Supporting Document** Application No **Supporting Document** Life & Annuity - Acturial Memo No **Supporting Document** AR - NAIC TRANSMITTAL DOCUMENT, Yes AR - NAIC FORM FILING ATTACHMENT **Supporting Document** Cover Letter Yes **Form** Individual Deferred Annuity Contract -Yes

 SERFF Tracking Number:
 GRAX-G126992548
 State:
 Arkansas

 Filing Company:
 Great American Life Insurance Company
 State Tracking Number:
 47740

Company Tracking Number: P1077411NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1077411NW

### Form Schedule

Lead Form Number: P1077411NW

Schedule Item Status	Form Number	71		Action Specific Data	Readability	Attachment
	P1077411I W	NCertificate Individual Deferred Amendmen Annuity Contract - t, Insert Insert Pages Page, Endorseme nt or Rider	Initial		0.000	P1077411NW .PDF

### **CONTRACT SPECIFICATIONS**

OWNER: [JOHN DOE]

AGE OF OWNER AS OF CONTRACT EFFECTIVE DATE: [35]

[JOINT OWNER]: [N/A]

[AGE OF JOINT OWNER AS OF CONTRACT EFFECTIVE DATE:] [N/A]

**ANNUITANT:** [JOHN DOE]

[AGE OF ANNUITANT AS OF CONTRACT EFFECTIVE DATE:] [35]

CONTRACT NUMBER: [000000000]

TAX-QUALIFIED CONTRACT: [YES-QUALIFICATION ENDORSEMENT INCLUDED] [NO]

CONTRACT EFFECTIVE DATE: [DECEMBER 01, 2009]

ANNUITY COMMENCEMENT DATE: [DECEMBER 1, 2059]

INTEREST STRATEGY APPLICATION DATE: [The 6th and the 20th day of each month]

MINIMUM REQUIRED VALUE: [\$5,000]

PURCHASE PAYMENT PERIOD: [FIRST 2 MONTHS OF CONTRACT]

MINIMUM PURCHASE PAYMENT: [\$25,000 for the initial Purchase Payment, and \$2,000 for any

other Purchase Payment ]

[\$25,000 for the initial Purchase Payment, and \$5,000 for any

other Purchase Payment ]

**MAXIMUM TOTAL PURCHASE PAYMENTS:** [\$750,000]

[PURCHASE PAYMENT BONUS]: [2%]

**EARLY WITHDRAWAL CHARGE SCHEDULE:** 

Contract Year	1	2	3	4	5	6	7+
Early Withdrawal Charge	9%	8%	7%	6%	5%	4%	0%

**GMSV Factor:** [87.5%]

**GMSV Rate:** [2.00%]

**GUARANTEED MINIMUM DECLARED RATE:** [2.00%]

P1077409NW -2-

INITIAL INTEREST STRATEGY(IES):	<b>Initial Selection</b>	<b>Guaranteed Values</b>
Declared Rate Strategy Term:	[15%]	[1 Year]
[One Year Annual Point-to-Point Indexed Strategy] [Term:] [Valuation Dates:] [Initial Bailout Cap(s):]  [Minimum Floor:]	[15%]	[1 Year] [End of Term] [Cap for each initial Term minus 2.00] [0%]
[One Year Monthly Average Indexed Strategy] [Term:] [Valuation Dates:]  [Initial Bailout Cap(s):]	70%	[1 Year] [12 monthly anniversaries of first day of Term] [Cap for each initial
[Minimum Floor:]		Term minus 1.00] [0%]

P1077411NW -3-

The Index used for Indexed Strategies available under this Contract is the Standard & Poor's 500<sup>®</sup> Index. It excludes any dividends that may be paid by the firms that comprise the Index.

[The [Safe Outlook] is not sponsored, endorsed, sold or promoted by Standard & Poor's ("S&P") or its third party licensors. Neither S&P nor its third party licensors makes any representation or warranty, express or implied, to the owners of the [Safe Outlook] or any member of the public regarding the advisability of investing in securities generally or in the [Safe Outlook] particularly or the ability of the S&P 500® index (the "Index") to track general stock market performance. S&P's and its third party licensor's only relationship to Great American Life Insurance Company is the licensing of certain trademarks and trade names of S&P and the third party licensors and of the Index which is determined, composed and calculated by S&P or its third party licensors without regard to Great American Life Insurance Company or [Safe Outlook]. S&P and its third party licensors have no obligation to take the needs of Great American Life Insurance Company or the owners of the [Safe Outlook] into consideration in determining, composing or calculating the Index. Neither S&P nor its third party licensors is responsible for and has not participated in the determination of the prices and amount of the [Safe Outlook] or the timing of the issuance or sale of the [Safe Outlook] or in the determination or calculation of the equation by which the [Safe Outlook] is to be converted into cash. S&P has no obligation or liability in connection with the administration, marketing or trading of the [Safe Outlook].

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### INQUIRIES: For information and assistance, or to make a complaint, call or write:

Policyowner Service Department Great American Life Insurance Company P.O. Box 5420 Cincinnati, Ohio 45201-5420 1-800-854-3649

If you prefer, you may visit us at our website, www.GAFRI.com

P1077411NW -3-1-

Company Tracking Number: P1077411NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/P1077411NW

## **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: AR - NAIC TRANSMITTAL

DOCUMENT, AR - NAIC FORM

FILING ATTACHMENT

Comments:

Attachments:

AR - NAIC TRANSMITTAL DOCUMENT.PDF AR - NAIC FORM FILING ATTACHMENT.PDF

Item Status: Status

Date:

Satisfied - Item: Cover Letter

Comments: Attachment:

Cover Letter.PDF

# Life, Accident & Health, Annuity, Credit Transmittal Document

1.	Prepared for the State of Arkansas									
2	Department Use Only									
2.	2. State Tracking ID									
3.	Insurer Name & Address		Domicile	Insurer License Type	e	NAIC Group #	N	AIC#	FEIN#	State #
P. O.	American Life Insurance Comp Box 5420 nnati OH 45201-5420	pany	OH 008		0084	63317		13- 1935920		
4.	Contact Name & Address		Telephone	:#	Fa	nx #		E-mai	l Address	
P. O.	i. Fleming Box 5420 nnati OH 45201-5420		800-854-36 Ext. 10018	649	51	3-361-5967		jfleming@gafri.com		ı
5.	5. Requested Filing Mode    Review & Approval   File & Use   Informational     Combination (please explain):     Other (please explain):					_				
6.	Company Tracking Number	P10774	11NW							
7.	New Submission     ■		ubmission	Previous file	e #					
			Individual	Franc	his	e				
8.	Market	Group Small Large Small and Large    Employer					Large			
9.										
10.	Product Coding Matrix Filing Code  A07I.001 Equity Indexed									
11.	PORMS   Outline of Coverage   Certificate   Application/Enrollment   Rider/Endorsement   Advertising   Schedule of Benefits   Other: Insert pages      RATES   New Rate   Revised Rate      FILING OTHER THAN FORM OR RATE:   Please explain:     SUPPORTING DOCUMENTATION   Third Party Authorization   Association Bylaws   Trust Agreement   Statement of Variability   Certifications   Actuarial Memorandum   Other:									

LH TD-1, Page 1 of 2 © 2009 National Association of Insurance Commissioners

12.	Filing Submission Date	01/19/11
		Amount Check Date
13.	Filing Fee (If required)	Retaliatory  Yes  No Check Number
14.	Date of Domiciliary Approval	pending
15.	Filing Description:	
	approved for use in your state on 01, your Department for preliminary revuncommon, unusual or possibly con  The following changes have been m  Removed current S&P disclosur  Changed form number on page  Created page 3-1 with new S&F	val are revised specification pages for contract form number P1077409NW, which was 706/10, under file number 44416. These insert pages have not been previously submitted to view. This submission does not contain any provisions, conditions, or concepts that are troversial from the standpoint of normal company or industry standards.  ade to the specification pages of the annuity contract referenced above: re and company contact information from page 3.  3 to P1077411NW.  P disclosure and company contact information.  on that no other changes have been made to the form.
16.	Certification (If required)	
I HE		ed the applicable filing requirements for this filing, and the filing complies with all ons for the state of Arkansas.
Print	Name Juli K. Fleming	Title Compliance Filing Specialist
Signa	ture Jui K. Huming	Date 01/19/11

LH TD-1, Page 2 of 2 © 2009 National Association of Insurance Commissioners

17.	Form Filing Attachment				
This f	iling transmittal is part of company tracking number	P1077411NW			
This filing corresponds to rate filing company tracking number					

	Document Name	Form Number		Replaced Form Number
	Description			Previous State Filing Number
01	Individual Deferred Annuity		<b>Initial</b> Initial	
	Contract - Insert Pages	P1077411NW	Revised	
		F10//4111NW	☐ Other	
02			☐ Initial	
			Revised	
		1	Other	
03			☐ Initial	
			Revised	
		1	Other	
04			☐ Initial	
			Revised	
		1	Other	
05			☐ Initial	
			Revised	
		7	Other	
06			☐ Initial	
			Revised	
		1	Other	
07			☐ Initial	
			Revised	
		7	Other	
08			☐ Initial	
			Revised	
		1	Other	
09			☐ Initial	
			Revised	
			☐ Other	
10			☐ Initial	
			Revised	
			☐ Other	
11			☐ Initial	
			Revised	
		]	☐ Other	



### LIFE INSURANCE COMPANY

Administrative Mailing Address: P.O. Box 5420, Cincinnati, Ohio 45201-5420

January 19, 2011

NAIC No. 0084-63312 FEIN No. 13-1935920

Insurance Commissioner Jay Bradford Compliance - Life and Health Arkansas Department of Insurance 1200 West Third Street Little Rock, AR 72201-1904

RE: Request For Approval - Great American Life Insurance Company

P1077411NW Individual Deferred Annuity Contract - Insert Pages

### Dear Insurance Commissioner Bradford:

Enclosed for your review and approval are revised specification pages for contract form number P1077409NW, which was approved for use in your state on 01/06/10, under file number 44416. These insert pages have not been previously submitted to your Department for preliminary review. This submission does not contain any provisions, conditions, or concepts that are uncommon, unusual or possibly controversial from the standpoint of normal company or industry standards.

The following changes have been made to the specification pages of the annuity contract referenced above:

- 1. Removed current S&P disclosure and company contact information from page 3.
- 2. Changed form number on page 3 to P1077411NW.
- 3. Created page 3-1 with new S&P disclosure and company contact information.

Please accept this letter as certification that no other changes have been made to the form.

With this information, I look forward to receiving a favorable response to this filing.

If you have any questions or require additional information regarding this submission, please feel free to contact me at either of the phone numbers indicated below or via e-mail at jfleming@gafri.com.

Sincerely,

Juli K. Fleming

Compliance Filing Specialist

Jui K. Fleming